# Financial Results for the First Quarter of the Fiscal Year ending March 31, 2006

# **NEC Mobiling, Ltd.**

Note: This document has been prepared as a guide to non-Japanese analysts for their convenience only and is a translation of the Japanese language original. The company does not assure the accuracy of the translation. All numbers are rounded off to the nearest unit in accordance with standard Japanese practice. This document contains forward-looking statements that are based on assumptions and projection at date of publication. A number of factors could cause actual results to differ materially from expectations.

# Financial Results for the First Quarter of the Fiscal Year ending March 31, 2006

Company Name: NEC Mobiling, Ltd.

Head Office: Yokohama, Japan Date of Publication: July 26, 2005

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U.S. GAAP Accounting Principles: Not adopted

Item(s) in Preparation Method for Quarterly Financial Results: The simplified method is applied to tax effect accounting

#### 1. Financial Results for the First Quarter (April 1, 2005 to June 30, 2005)

#### (1) Business Results

(Units: Millions of yen)

	Three months ended June 30, 2004		Three months ended June 30, 2005		Full Year ended March 31, 2005	
	% change		% change			
Net Sales	35,401	14.0%	28,916	(18.3%)	140,195	
Operating Income	1,192	13.8%	574	(51.9%)	3,887	
Ordinary Income	1,196	13.7%	582	(51.4%)	3,855	
Net Income	681	21.0%	338	(50.5%)	2,105	
Net Income per Share (Yen)	46.89		23.23		144.88	
Net Income per Share, fully diluted						

Notes: Percentages for Net Sales, Operating Income, Ordinary Income and Net Income represent change from the same term of the previous fiscal year.

#### (2) Financial Position

(Units: Millions of yen)

	As of	As of	As of	
	June 30, 2004	June 30, 2005	March 31, 2005	
Total Assets	48,223	47,320	50,715	
Shareholders' Equity	21,461	22,568	22,558	
Shareholders' Equity Ratio	44.5%	47.7%	44.5%	
Shareholders' Equity per Share (Yen)	1,477.10	1,553.27	1,552.57	

#### (3) Cash Flows

	Three months ended June 30, 2004	Three months ended June 30, 2005	Full Year ended March 31, 2005
Net Cash (used in) provided by Operating Activities	(1,703)	795	2,550
Net Cash used in Investing Activities	(540)	(90)	(1,029)
Net Cash used in Financing Activities	(271)	(271)	(613)
Cash and Cash Equivalents at end of Term	8,709	12,574	12,131

#### 2. Forecast for the Fiscal Year ending March 31, 2006 (April 1, 2005 to March 31, 2006)

(Units: Millions of yen)

	First Half	Full Year		
	April 1, 2005 to Sept. 30, 2005	April 1, 2005 to March 31, 2006		
Net Sales	65,000	140,000		
Ordinary Income	1,200	4,000		
Net Income	700	2,320		

(Reference) Projected Net Income per Share for full year: 159.68 Yen Note: The above mentioned forecast were disclosed on April 26, 2005

Forecasts related to future business performance, one aspect of the current strategies, plans and awareness at NEC Mobiling, Ltd. described in these materials, involve risks and uncertain factors. It should be noted that actual business performance may differ greatly from these forecasts due to a variety of factors. Primary factors with an impact on actual business performance include economic conditions and social trends affecting the scope of business of the Company, trend in demand for products and services provided by the Company, pressures for price reductions due to enhanced competition, and the ability of the Company's technological capability to respond to the customer's requests. Factors with an impact on business performance are not limited to those herein described.

### **Non-consolidated Financial Statements**

## (1) Condensed Statements of Income

Term	Three months ended Th		Three months ended June 30, 2005		Change		Full Year ended March 31, 2005	
	Amount	%	Amount	%	Amount	%	Amount	%
Net sales	35,401	100.0	28,916	100.0	(6,485)	(18.3)	140,195	100.0
Cost of sales	32,150	90.8	25,997	89.9	(6,153)		127,676	91.1
Gross profit	3,251	9.2	2,919	10.1	(332)	(10.2)	12,519	8.9
Selling, general and administrative expenses	2,059	5.8	2,345	8.1	286		8,632	6.1
Operating income	1,192	3.4	574	2.0	(618)	(51.9)	3,887	2.8
Non-operating income	12	0.0	22	0.1	10		18	0.0
Non-operating expenses	8	0.0	14	0.1	6		50	0.1
Ordinary income	1,196	3.4	582	2.0	(614)	(51.4)	3,855	2.7
Extraordinary gains	6	0.0			(6)		6	0.0
Extraordinary losses	47	0.1			(47)		236	0.1
Income before income	1,155	3.3	582	2.0	(573)	(49.7)	3,625	2.6
taxes	1,100	0.0	302	2.0	(373)	(43.1)	3,023	2.0
Corporate, inhabitants and enterprise taxes	474	1.4	244	0.8	(230)		1,669	1.2
Deferred income taxes							(149)	(0.1)
Net income	681	1.9	338	1.2	(343)	(50.5)	2,105	1.5
Unappropriated retained	720		671		(49)		720	
earnings at beginning of term	720		071		(49)		720	
Interim dividends							327	
Unapropriated retained earnings at end of term	1,401		1,009		(392)		2,498	

# (2) Condensed Balance Sheets

	As	of	As	of		As of		Oh an ma
Term	June 30	_		June 30, 2005 Change March 3				Change
Item	Amount	%	Amount	%	Amount	Amount	%	Amount
Assets	7 11110 11110	7.0	7 11110 01110		7	7	,,,	7 11110 01110
Cash on hand and in banks	5,709		9,574		3,865	9,131		443
Notes and accounts	40.000				(2.050)	40.044		(0.047)
receivable, trade	19,320		15,664		(3,656)	18,311		(2,647)
Inventories	7,544		5,937		(1,607)	5,503		434
Accounts receivable, other	5,128		5,373		245	7,096		(1,723)
Affiliated company deposits	3,000		3,000			3,000		
Other	1,151		1,245		94	1,223		22
Current assets	41,852	86.8	40,793	86.2	(1,059)	44,264	87.3	(3,471)
Property and equipment	1,105	2.3	1,259	2.7	154	1,198	2.4	61
Intangible assets	1,778	3.7	1,506	3.2	(272)	1,582	3.1	(76)
Investments and other assets	3,488	7.2	3,762	7.9	274	3,671	7.2	91
Fixed assets	6,371	13.2	6,527	13.8	156	6,451	12.7	76
Total assets	48,223	100.0	47,320	100.0	(903)	50,715	100.0	(3,395)
Liabilities								
Notes and accounts	14,482		12.570		(4.042)	13,350		(780)
payable, trade	14,402		12,570		(1,912)	13,330		(760)
Accrued corporate taxes	436		169		(267)	590		(421)
Accounts payable, other	7,598		6,890		(708)	9,554		(2,664)
Other	1,305		1,702		397	1,313		389
Current liabilities	23,821	49.4	21,331	45.1	(2,490)	24,807	48.9	(3,476)
Accrued pension and severance costs	2,794		3,170		376	3,183		(13)
Deposits received for	4 4 7		054		404	407		0.4
guarantee	147		251		104	167		84
Long-term liabilities	2,941	6.1	3,421	7.2	480	3,350	6.6	71
Total liabilities	26,762	55.5	24,752	52.3	(2,010)	28,157	55.5	(3,405)
Shareholders' equity								
Common stock	2,371	4.9	2,371	5.0		2,371	4.7	
Additional paid-in capital	2,707	5.6	2,707	5.7		2,707	5.3	
Retained earnings	16,382	34.0	17,490	37.0	1,108	17,479	34.5	11
Unrealized gain on	1	0.0	0	0.0	(1)	1	0.0	(1)
marketable securities	ı ı	0.0	U	0.0	(1)	!	0.0	(1)
Total shareholders' equity	21,461	44.5	22,568	47.7	1,107	22,558	44.5	10
Total liabilities and shareholders' equity	48,223	100.0	47,320	100.0	(903)	50,715	100.0	(3,395)

# (3) Condensed Statements of Cash Flows

(Units: Millions o							
Term	Three months	Three months		Full Year ended			
Item	<u> </u>	ended June 30,	Change	March 31,			
	2004	2005		2005			
Cash flow from operating activities							
Income before income taxes	1,155	582	(573)	3,625			
Depreciation	224	232	8	922			
Decrease in notes and accounts receivable, trade	1,953	2,647	694	2,963			
(Increase) decrease in inventories	(1,106)	(434)	672	957			
Decrease (increase) in accounts receivable, other	1,146	1,723	577	(823)			
Decrease in notes and accounts payable, trade	(1,871)	(843)	1,028	(3,036)			
(Decrease) increase in accrued expenses	(1,740)	(2,664)	(924)	216			
Other	243	193	(50)	542			
Sub-total	4	1,436	1,432	5,366			
Payments for income taxes and other	(1,709)	(687)	1,066	(2,819)			
Other	2	2		3			
Net cash (used in) provided by operating activities	(1,703)	795	2,498	2,550			
Cash flow from investing activities							
Purchases of property and equipment	(167)	(22)	145	(389)			
Purchases of intangible assets	(166)	(65)	101	(376)			
Acquisition of sales operation for mobile phones	(76)		76	(108)			
Other	(131)	(3)	128	(156)			
Net cash used in investing activities	(540)	(90)	450	(1,029)			
Cash flows from financing activities							
Dividends paid	(271)	(271)		(613)			
Net cash used in financing activities	(271)	(271)		(613)			
Effect of exchange rate changes on cash and	5	9	4	5			
cash equivalents		Ŭ					
(Decrease) increase in cash and cash equivalents	(2,509)	443	2,952	913			
Cash and cash equivalents at beginning of term	11,218	12,131	913	11,218			
Cash and cash equivalents at end of term	8,709	12,574	3,865	12,131			

## (4) Business Segment Information

		Three months ended June 30, 2004			Three months ended June 30, 2005			Full Year ended March 31, 2005	
		Amount	%	Amount	%	%	Amount	%	
	Net sales	3,850	10.9	2,683	9.3	(30.3)	13,318	9.5	
Mobile Software Business	Operating income	60	5.0	81	14.2	35.7	(413)	(10.6)	
	%	1.6%		3.0%			(3.1%)		
Mobile	Net sales	6,812	19.2	4,754	16.4	(30.2)	26,605	19.0	
Integration & Support	Operating income	764	64.1	244	42.5	(68.1)	2,340	60.2	
Business	%	11.2%		5.1%			8.8%		
	Net sales	24,739	69.9	21,479	74.3	(13.2)	100,272	71.5	
Mobile Sales Business	Operating income	368	30.9	249	43.3	(32.4)	1,960	50.4	
	%	1.5%		1.2%			2.0%		
	Net sales	35,401	100.0	28,916	100.0	(18.3)	140,195	100.0	
Total	Operating income	1,192	100.0	574	100.0	(51.9)	3,887	100.0	
	%	3.4%		(2.0%)			2.8%		