# Financial Results for the First Half of the Fiscal Year ending March 31, 2008

# **NEC Mobiling, Ltd.**

Note: This document has been prepared as a guide to non-Japanese analysts for their convenience only and is a translation summary of the Japanese language original. The company does not assure the accuracy of the translation. All numbers are rounded off to the nearest unit in accordance with standard Japanese practice. This document contains forward-looking statements that are based on assumptions and projection at the date of publication. A number of factors could cause actual results to differ materially from expectations.

# Financial Results for the First Half of the Fiscal Year ending March 31, 2008

Company Name: NEC Mobiling, Ltd.

Head Office: Yokohama, Japan Date of Publication: October 26, 2007
President: Yoshitake Matsuo Listed Exchanges: Tokyo Stock Exchange

Inquiries: Investor and Public Relation Office Stock Code: 9430

Telephone: +81 45 476 6622 Homepage: http://www.nec-mobiling.com

Parent Company: NEC Corporation Shares sold in units: 1 unit = 100 shares

Parent's Ownership Stake: 51.00% U.S. GAAP Accounting Principles: Not adopted

Scheduled commencement date of dividend payment (interim): December 3, 2007

Changes to accounting procedures: The Company changed the depreciation method for the property and equipment acquired after March 31, 2007 due to the revision of Japanese Corporation Tax Law and its regulation.

# 1. Financial Results for the First Half ended September 30, 2007

(1) Business Results
(Units: Millions of yen)

		First Half ended September 30, 2006		f ended · 30, 2007	Full Year ended March 31, 2007
		% change		% change	
Net Sales	59,664	0.3%	60,210	0.9%	130,253
Operating Income	2,331	62.0%	2,964	27.2%	5,605
Ordinary Income	2,296	66.4%	3,041	32.5%	5,641
Net Income	1,313	63.7%	1,746	33.0%	3,222
Net Income per Share (Yen)	90.	90.39		19	221.76
Net Income per Share, fully diluted (Yen)	-	-			

Notes: 1. Equity in earnings of affiliated companies: First Half ended September 30, 2006: --

First Half ended September 30, 2007: -Full Year ended March 31, 2007: --

Average number of shares outstanding during the term:

First Half ended September 30, 2006: 14,529,400 First Half ended September 30, 2007: 14,529,384 Full Year ended March 31, 2007: 14,529,399

3. Percentages for Net Sales, Operating Income, Ordinary Income and Net Income represent change from the previous term.

#### (2) Financial Position

(Units: Millions of yen)

	As of	As of	As of
	September 30, 2006	September 30, 2007	March 31, 2007
Total Assets	51,566	52,258	61,832
Net Assets	24,988	28,022	26,573
Equity Ratio	48.5%	53.6%	43.0%
Net Assets per Share (Yen)	1,719.83	1,928.62	1,828.94

Notes: 1. Shares outstanding at end of term: As of September 30, 2006: 14,529,400

As of September 30, 2007: 14,529,400 As of March 31, 2007: 14,529,400

2. Treasury stocks at end of term: As of September 30, 2006:

As of September 30, 2007: 16
As of March 31, 2007: 16

#### (3) Cash Flows

(Units: Millions of yen)

	First Half ended September 30, 2006	First Half ended September 30, 2007	Full Year Ended March 31, 2007
Net Cash provided by Operating Activities	2,579	2,379	5,580
Net Cash used in Investing Activities	(161)	(2,485)	(1,304)
Net Cash used in Financing Activities	(327)	(363)	(653)
Cash and Cash Equivalents at end of term	15,970	17,032	17,501

#### 2. Dividends

(Units: Yen)

	Full Year ended	Full Year March 3		
	March 31, 2007		(Forecast)	
Annual Dividends per Share	47.50		55.00	
Interim	22.50	27.50		
Year-end	25.00		27.50	

#### 3. Forecast for the Fiscal Year ending March 31, 2008

(Units: Millions of yen)

	Full Year ending March 31, 2008				
		% change			
Net Sales	125,500	(3.6%)			
Operating income	5,300	(5.4%)			
Ordinary Income	5,400	(4.3%)			
Net Income	3,050	(5.3%)			
Net Income per Share (Yen)	209.92				

Notes: Percentages for Net Sales, Operating Income, Ordinary Income and Net Income represent change from the previous fiscal year.

Forecasts related to future business performance, one aspect of the current strategies, plans and awareness at NEC Mobiling, Ltd. described in these materials, involve risks and uncertain factors. It should be noted that actual business performance may differ greatly from these forecasts due to a variety of factors. Primary factors with an impact on actual business performance include economic conditions and social trends affecting the scope of business of the Company, trend in demand for products and services provided by the Company, pressures for price reductions due to enhanced competition, and the ability of the Company's technological capability to respond to the customer's requests. Factors with an impact on business performance are not limited to those herein described.

# **Non-consolidated Financial Statements**

#### (1) Balance Sheets

Term	As of September 2006	er 30,	As of September 2007	er 30,	Change	As of March 3	f 31,	Change in FY 2007
	Amount	%	Amount	%	Amount	Amount	%	Amount
Assets								
Cash on hand and in banks	11,970		11,033		(937)	11,501		(468)
Notes receivable, trade	2		5		3	1		4
Accounts receivable, trade	14,959		13,192		(1,767)	19,545		(6,353)
Inventories	4,949		4,486		(463)	4,914		(428)
Accounts receivable, other	6,372		6,191		(181)	10,227		(4,036)
Affiliated company deposits	4,000		5,000		1,000	5,001		(1)
Deferred tax assets	995		862		(133)	1,181		(319)
Other	712		1,461		749	1,635		(174)
Allowance for doubtful accounts	(92)		(6)		86	(4)		(2)
Current assets	43,867	85.1	42,224	80.8	(1,643)	54,001	87.3	(11,777)
Property and equipment	1,164	2.2	1,278	2.4	114	1,304	2.1	(26)
Intangible assets	1,371	2.7	1,569	3.0	198	1,588	2.6	(19)
Investments and other assets	5,164	10.0	7,187	13.8	2,023	4,939	8.0	2,248
Investment securities			3,107		3,107	987		2,120
Deferred tax assets	1,299		1,157		(142)	1,285		(128)
Other	3,904		2,962		(942)	2,704		258
Allowance for doubtful accounts	(39)		(39)			(37)		(2)
Fixed assets	7,699	14.9	10,034	19.2	2,335	7,831	12.7	2,203
Total assets	51,566	100.0	52,258	100.0	692	61,832	100.0	(9,574)
Liabilities								
Notes payable, trade	387		354		(33)	437		(83)
Accounts payable, trade	10,592		8,999		(1,593)	15,632		(6,633)
Accrued corporate taxes	953		835		(118)	1,637		(802)
Accrued expenses	9,324		8,966		(358)	12,487		(3,521)
Other	1,766		1,309		(457)	1,410		(101)
Current liabilities	23,022	44.6	20,463	39.2	(2,559)	31,603	51.1	(11,140)
Accrued pension and severance costs	3,334		3,539		205	3,434		105
Other	222		234		12	222		12
Long-term liabilities	3,556	6.9	3,773	7.2	217	3,656	5.9	117
Total liabilities	26,578	51.5	24,236	46.4	(2,342)	35,259	57.0	(11,023)

Non-consolidated Financial Results for the First Half of the Fiscal Year ending March 31, 2008

Teri	As o September 2006	er 30,	As o Septembe 2007	er 30,	Change	As of March 2007	31,	Change in FY 2007
	Amount	%	Amount	%	Amount	Amount	%	Amount
Net assets								
Common stock	2,371	4.6	2,371	4.5		2,371	3.8	
Additional paid-in capital	2,707	5.3	2,707	5.2		2,707	4.4	
Additional paid-in capital	2,707		2,707			2,707		
Retained earnings	19,929	38.6	22,894	43.8	2,965	21,510	34.8	1,384
Legal reserve	21		21			21		
Other retained earnings	19,908		22,873		2,965	21,489		1,384
General reserve	17,860		20,260		2,400	17,860		2,400
Retained earnings brought forward	2,048		2,613		565	3,629		(1,016)
Treasury stocks			(0)	(0.0)		(0)	(0.0)	
Total shareholders' equity	25,007	48.5	27,972	53.5	2,965	26,588	43.0	1,384
Unrealized gains (losses) on marketable securities	(19)	(0.0)	50	0.1	69	(15)	(0.0)	65
Valuation and translation adjustments	(19)	(0.0)	50	0.1	69	(15)	(0.0)	65
Total net assets	24,988	48.5	28,022	53.6	3,034	26,573	43.0	1,449
Total liabilities and net assets	51,566	100.0	52,258	100.0	692	61,832	100.0	(9,574)

Notes: Accumulated depreciation of Property and equipment As of September 30, 2006:

As of September 30, 2006: 1,745
As of September 30, 2007: 1,241
As of March 31, 2007: 1,846

## (2) Statements of Income

Term	First Half ended September 30, 2006		First Half ended September 30, 2007		Change		Full Year ended March 31, 2007	
Items	Amount	%	Amount	%	Amount	%	Amount	%
Net sales	59,664	100.0	60,210	100.0	546	0.9	130,253	100.0
Cost of sales	52,709	88.3	53,135	88.2	426		115,913	89.0
Gross profit	6,955	11.7	7,075	11.8	120	1.7	14,340	11.0
Selling, general and administrative expenses	4,624	7.8	4,111	6.9	(513)		8,735	6.7
Operating income	2,331	3.9	2,964	4.9	633	27.2	5,605	4.3
Non-operating income	63	0.1	95	0.2	32		154	0.1
Non-operating expenses	98	0.2	18	0.0	(80)		118	0.1
Ordinary income	2,296	3.8	3,041	5.1	745	32.5	5,641	4.3
Extraordinary gains	312	0.5			(312)		312	0.2
Extraordinary losses	308	0.4			(308)		320	0.2
Income before income taxes	2,300	3.9	3,041	5.1	741	32.2	5,633	4.3
Corporate, inhabitants and enterprise taxes	998	1.7	892	1.5	(106)		2,597	2.0
Deferred income taxes	(11)	(0.0)	403	0.7	414		(186)	(0.2)
Net income	1,313	2.2	1,746	2.9	433	33.0	3,222	2.5

# (3)Non-consolidated Statements of Changes in Net Assets (First Half ended September 30, 2006)

	i				(011110)	s. Willions or y	1011)		
	Shareholders' equity								
		Additional paid-in Retained earnings capital							
	Common stock	A statte as a t		Other retain	ed earnings		Total share -holders'		
	Stook	Additional paid-in reserve capital	General reserve	Retained earnings brought forward	Total retained earnings	equity			
Balance as of March 31, 2006	2,371	2,707	21	16,460	2,461	18,942	24,020		
Changes of items during the First Half									
Provision for general reserve				1,400	(1,400)		1		
Dividends from surplus					(327)	(327)	(327)		
Net income					1,313	1,313	1,313		
Net changes of items other than shareholders' equity									
Total changes of items during the First Half				1,400	(413)	987	987		
Balance as of September 30, 2006	2,371	2,707	21	17,860	2,048	19,929	25,007		

	Valuation and translation adjustments	Total net
	Unrealized gains (losses) on marketable securities	assets
Balance as of March 31, 2006	(26)	23,994
Changes of items during the First Half		
Provision for general reserve		
Dividends from surplus		(327)
Net income		1,313
Net changes of items other than shareholders' equity	7	7
Total changes of items during the First Half	7	994
Balance as of September 30, 2006	(19)	24,988

#### (First Half ended September 30, 2007)

							(Office, IVII	illoris or ye		
		Shareholders' equity								
		Additional paid-in Retain capital			earnings					
	Common stock	ا م ما ماندا م		Other retain	ed earnings	Tatal	Treasury stock	Total share -holders'		
	olook	Additional paid-in capital	Legal reserve	General reserve	Retained earnings brought forward	Total retained earnings	SIOCK	equity		
Balance as of March 31, 2007	2,371	2,707	21	17,860	3,629	21,510	(0)	26,588		
Changes of items during the First Half										
Provision for general reserve				2,400	(2,400)					
Dividends from surplus					(362)	(362)		(362)		
Net income					1,746	1,746		1,746		
Net changes of items other than shareholders' equity										
Total changes of items during the First Half				2,400	(1,016)	1,384		1,384		
Balance as of September 30, 2007	2,371	2,707	21	20,260	2,613	22,894	(0)	27,972		

	Valuation and translation adjustments	Total net
	Unrealized gains (losses) on marketable securities	assets
Balance as of March 31, 2007	(15)	26,573
Changes of items during the First Half		
Provision for general reserve		
Dividends from surplus		(362)
Net income		1,746
Net changes of items other than shareholders' equity	65	65
Total changes of items during the First Half	65	1,449
Balance as of September 30, 2007	50	28,022

#### (Full Year ended March 31, 2007)

<del> </del>							(	illoris or ye				
				Shareholde	rs' equity							
		Additional paid-in capital		Retained	earnings							
	Common stock	A statistics and	Legal reserve	Other retained earnings			Treasury stock	Total share -holders'				
		Additional paid-in capital		General reserve	Retained earnings brought forward	Total retained earnings	SIOCK	equity				
Balance as of March 31, 2006	2,371	2,707	21	16,460	2,461	18,942		24,020				
Changes of items during the Fiscal Year												
Provision for general reserve	-	1	-	1,400	(1,400)	-	-					
Dividends from surplus					(654)	(654)		(654)				
Net income					3,222	3,222		3,222				
Purchase of treasury stock							(0)	(0)				
Net changes of items other than shareholders' equity				-			-					
Total changes of items during the Fiscal Year	-		1	1,400	1,168	2,568	(0)	2,568				
Balance as of March 31, 2007	2,371	2,707	21	17,860	3,629	21,510	(0)	26,588				

	Valuation and translation adjustments	Total net
	Unrealized gains (losses) on marketable securities	assets
Balance as of March 31, 2006	(26)	23,994
Changes of items		
during the Fiscal Year		
Provision for general reserve		
Dividends from surplus		(654)
Net income		3,222
Purchase of treasury stock		(0)
Net changes of items other than shareholders' equity	11	11
Total changes of items during the Fiscal Year	11	2,579
Balance as of March 31, 2007	(15)	26,573

## (4) Statements of Cash Flows

Items  Cash flows from operating activities Income before income taxes Depreciation Increase (decrease) in allowance for doubtful Accounts Increase in accrued pension and severance costs Interest and dividend income	2,300 338  74	First Half ended September 30, 2007 Amount 3,041 387	Change Amount 741 49	Full Year ended March 31, 2007 Amount
Income before income taxes  Depreciation Increase (decrease) in allowance for doubtful Accounts Increase in accrued pension and severance costs	2,300 338  74	3,041 387	741	
Income before income taxes  Depreciation Increase (decrease) in allowance for doubtful Accounts Increase in accrued pension and severance costs	338  74	387		E 600
Depreciation Increase (decrease) in allowance for doubtful Accounts Increase in accrued pension and severance costs	338  74	387		E 600
Increase (decrease) in allowance for doubtful Accounts Increase in accrued pension and severance costs	 74		49	5,633
Accounts Increase in accrued pension and severance costs		1	.0	671
·		4	4	(90)
Interest and dividend income	(52)	62	(12)	144
	(52)	(88)	(36)	(120)
Interest expenses	0	0		1
Foreign exchange loss	1	0	(1)	2
Loss on disposal of property and equipment	41	9	(32)	52
Loss on disposal of intangible assets	42	0	(42)	50
Loss on devaluation of property and equipment	9	5	(4)	3
Loss on devaluation of intangible assets	1		(1)	
Gain on transfer of business	(312)		312	(312)
Impairment loss of fixed assets	245		(245)	258
Decrease in notes and accounts receivable, trade	5,458	6,349	891	872
(Increase) decrease in inventories	(143)	346	489	(108)
Decrease (increase) in accounts receivable, other	1,827	4,037	2,210	(2,028)
(Decrease) increase in notes and accounts payable, trade	(4,889)	(6,688)	(1,799)	258
(Decrease) increase in accrued expenses	(558)	(3,521)	(2,963)	2,605
(Decrease) increase in consumption tax payable	(96)	125	221	(170)
Decrease in deposits received	(149)	(77)	72	(156)
Other	(165)	(15)	150	264
Sub-total	3,972	3,976	4	7,829
Proceeds from interest and dividend income	52	. 88	36	120
Payments for interest expense	(0)	(0)		(1)
Payments for income taxes and other	(1,445)	(1,685)	(240)	(2,368)
Net cash provided by operating activities	2,579	2,379	(200)	5,580
Cash flows from investing activities	,	,	, ,	,
Purchases of property and equipment	(123)	(256)	(133)	(577)
Purchases of intangible assets	(261)	(306)	(45)	(941)
Proceeds from transfer of business	226	88	(138)	226
Purchases of investment securities		(2,010)	(2,010)	
Other	(3)	(1)	2	(12)
Net cash used in investing activities	(161)	(2,485)	(2,324)	(1,304)
Cash flows from financing activities	(,	(, ==,	, / <b>/</b>	, , , , , , ,
Dividends paid	(327)	(363)	(36)	(653)
Purchase of treasury stock				(0)
Net cash used in financing activities	(327)	(363)	(36)	(653)
Effect of exchange rate changes on cash and cash equivalents		(0)	1	(2)
Increase (decrease) in cash and cash equivalents	2,090	(469)	(2,559)	3,621
Cash and cash equivalents at beginning of term	13,880	17,501	3,621	13,880
Cash and cash equivalents at end of term	15,970	17,032	1,062	17,501

## (5) Supplementary Information

	First Half ended September 30, 2006	First Half ended September 30, 2007	% Change	Forecast for Full Year ending March 31, 2008	% Change from FY 2006
Net sales	59,664	60,210	0.9%	125,500	(4%)
Operating income	2,331	2,964	27.2%	5,300	(5%)
<operating income="" to<br="">Net sales&gt;</operating>	<3.9%>	<4.9%>		<4.2%>	
Ordinary income	2,296	3,041	32.5%	5,400	(4%)
<ordinary income="" to<br="">Net sales&gt;</ordinary>	<3.8%>	<5.1%>		<4.3%>	
Net income	1,313	1,746	33.0%	3,050	(5%)
<net income="" net="" sales="" to=""></net>	<2.2%>	<2.9%>		<2.4%>	
Net income per share	90.39Yen	120.19Yen		209.92Yen	
Dividend per share	22.50Yen	27.50Yen		55.00Yen	
Dividend payout Ratio	24.9%	22.9%		26.2%	
Total assets Turnover	2.21Times	2.11Times		2.02Times	
Return on assets	8.5%	10.7%		8.7%	
Return on equity	10.7%	12.8%	1	11.0%	
Net cash provided by Operating activities	2,579	2,379	(7.8%)	4,740	(15%)
Net cash used in Investing activities	(161)	(2,485)	1	(3,940)	
Free cash flows	2,418	(106)		800	(81%)
Net cash used in Financing activities	(327)	(363)		(800)	
R&D expenses	140	10	(92.9%)	60	(80%)
Number of employees	1,125	1,034		1,070	

### (6) Business Segment Information

		First Half ended September 30, 2006		First Half ended September 30, 2007		% Change	Forecast for Full Year ending March 31, 2008		% Change from FY 2006
		Amount	%	Amount	%	%	Amount	%	%
Mobile Sales Business	Net sales	47,342	79.3	49,918	82.9	5.4	107,000	85.3	2
	Operating income	869	37.3	871	29.4	0.2	1,790	33.8	(20)
	%	1.8%		1.7%			1.7%		
Mobile Integration & Support Business	Net sales	12,322	20.7	10,292	17.1	(16.5)	18,500	14.7	(27)
	Operating income	1,462	62.7	2,093	70.6	43.2	3,510	66.2	4
	%	11.9%		20.3%			19.0%		
Total	Net sales	59,664	100.0	60,210	100.0	0.9	125,500	100.0	(4)
	Operating income	2,331	100.0	2,964	100.0	27.2	5,300	100.0	(5)
	%	3.9%		4.9%			4.2%		