# Consolidated Financial Results for the First Quarter of the Fiscal Year ending March 31, 2013

# **NEC Mobiling, Ltd.**

Note: This document has been prepared as a guide to non-Japanese analysts for their convenience only and is a translation summary of the Japanese language original. The company does not assure the accuracy of the translation. All numbers are rounded off to the nearest unit in accordance with standard Japanese practice. This document contains forward-looking statements that are based on assumptions and projection at the date of publication. A number of factors could cause actual results to differ materially from expectations.

# Consolidated Financial Results for the First Quarter of the Fiscal Year ending March 31, 2013

## Company Name: NEC Mobiling, Ltd.

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#### 1. Consolidated Financial Results for the First Quarter ended June 30, 2012

#### (1) Consolidated Business Results

(Units: Millions of yen)

	Three months ended June 30, 2011		Three montl June 30,	
		% change		% change
Net Sales	28,597	(10.3)	28,816	0.8
Operating Income	2,500	18.2	2,252	(9.9)
Ordinary Income	2,562	19.0	2,255	(12.0)
Net Income	1,399	19.5	1,247	(10.9)
Net Income per Share (Yen)	96.27		85.83	
Net Income per Share, fully diluted (Yen)				

Note: Comprehensive income: Three months ended June 30, 2011: 1,385 < 31.1%>

Three months ended June 30, 2012: 1,087 <-21.5%>

#### (2) Consolidated Financial Position

(Units: Millions of yen)

	As of March 31, 2012	As of June 30, 2012
Total Assets	77,676	67,578
Net Assets	42,590	42,805
Net Assets Ratio	54.8%	63.3%

#### 2. Dividends

(Units: Yen)

		Fiscal Yea March 3	
		(Planned)	
Annual Dividends per Share	120.00		130.00
First Quarter			
Second Quarter	60.00		65.00
Third Quarter			
Year-end	60.00		65.00

Note: Revision of dividends forecasts during the quarter under review: None

#### 3. Consolidated Financial Forecast for the Fiscal Year ending March 31, 2013

(Units: Millions of yen)

	First Half ending September 30, 2012		Fiscal Ye March	ar ending 31, 2013
		% change		% change
Net Sales	60,700	(1.2)	126,500	0.3
Operating Income	5,000	2.0	10,500	0.6
Ordinary Income	5,050	0.9	10,600	(0.1)
Net Income	2,950	9.1	6,200	26.8
Net Income per share (Yen)	203.04		420	6.72

Note: Revision of earnings forecasts during the quarter under review: None

#### Notes

- (1) Important changes in scope of consolidation during period: None
- (2) Item in preparation method for quarterly financial results:

  The simplified method is applied to tax effect accounting.
- (3) Changes in accounting policies, changes in accounting estimates and restatements:
  - 1. Changes in accounting policies caused by revision of accounting standards: None
  - 2. Changes other than above: None
  - 3. Changes in accounting estimates: None
  - 4. Restatements: None

(4) Number of shares outstanding

Shares outstanding at the end of term:	As of March 31, 2012:	14,529,400
	As of June 30, 2012:	14,529,400
2. Treasury stocks at the end of term:	As of March 31, 2012:	70
	As of June 30, 2012:	70
3. Average number of shares outstanding during the term:	Three months ended June 30, 2011:	14,529,330
	Three months ended June 30, 2012	14 529 330

• At the time of this report's release, the quarterly review procedures under the Financial Instruments and Exchange Law have not been completed.

Forecasts related to future business performance, one aspect of the current strategies, plans and awareness at NEC Mobiling, Ltd. described in these materials, involve risks and uncertain factors. It should be noted that actual business performance may differ greatly from these forecasts due to a variety of factors. Primary factors with an impact on actual business performance include economic conditions and social trends affecting the scope of business of the Company, trend in demand for products and services provided by the Company, pressures for price reductions due to enhanced competition, and the ability of the Company's technological capability to respond to the customer's requests. Factors with an impact on business performance are not limited to those herein described.

# **Consolidated Financial Statements**

## (1) Consolidated Balance Sheets

(Units:	Millions	of ven
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	Ī	A = -f	(Units: Millions of yen)
	Term	As of March 31, 2012	As of June 30, 2012
Items		Amount	Amount
Assets		Amount	Amount
Cash and deposits		7,841	9,672
Notes and accounts receivable – trade		17,967	11,243
Short-term investment securities		10,997	10,997
Merchandise and finished goods		4,477	5,275
Work in process		1,237	1,598
Raw materials and supplies		682	718
Accounts receivable – other			
		11,095	5,103
Deposit paid in subsidiaries and affiliates		9,000	9,000
Other		2,249	2,206
Allowance for doubtful accounts		(5)	(4)
Current assets		65,540	55,808
Property, plant and equipment		2,625	2,620
Intangible assets			
Goodwill		1,435	1,316
Other		417	366
Total intangible assets		1,852	1,682
Investments and other assets		7,659	7,468
Non-current assets		12,136	11,770
Total assets		77,676	67,578
Liabilities		· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·
Notes and accounts payable – trade		14,338	10,166
Income taxes payable		2,272	961
Provision for bonuses		_,	841
Accrued expenses		11,739	6,026
Other		2,025	2,004
Current liabilities		30,374	19,998
Provision for retirement benefits		3,971	4,020
Other		741	755
Non-current liabilities			
		4,712	4,775
Total liabilities		35,086	24,773
Shareholders' equity		0.074	0.074
Capital stock		2,371	2,371
Capital surplus		2,707	2,707
Retained earnings		37,614	37,990
Treasury stocks		(0)	(0)
Total shareholders' equity		42,692	43,068
Accumulated other comprehensive income			
Valuation difference on available-for-sale sec	urities	(102)	(263)
Total accumulated other comprehensive in	ncome	(102)	(263)
Total net assets		42,590	42,805
Total liabilities and net assets		77,676	67,578

# (2) Consolidated Statements of Income and Comprehensive Income (Consolidated Statements of Income)

(Units: Millions of yen)

Term Items	Three months ended June 30, 2011	Three months ended June 30, 2012
	Amount	Amount
Net sales	28,597	28,816
Cost of sales	23,228	23,771
Gross profit	5,369	5,045
Selling, general and administrative expenses	2,869	2,793
Operating income	2,500	2,252
Non-operating income		
Interest income	11	12
Dividend income	43	30
Other	32	19
Total Non-operating income	86	61
Non-operating expenses		
Interest expense	1	1
Loss on retirement of non-current assets	7	46
Other	16	11
Total Non-operating expenses	24	58
Ordinary income	2,562	2,255
Income before income taxes	2,562	2,255
Income taxes	1,163	1,008
Income before minority interests	1,399	1,247
Net income	1,399	1,247

## (Consolidated Statements of Comprehensive Income)

(Units: Millions of yen)

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Term	Three months ended June 30, 2011	Three months ended June 30, 2012
	Amount	Amount
Net income	1,399	1,247
Other comprehensive income		
Valuation difference on available-for-sale securities	(14)	(160)
Total other comprehensive income	(14)	(160)
Comprehensive income	1,385	1,087

(Comprehensive income attributable)

Comprehensive income attributable to owners of the parent

1,385 1,087

### (3) Going Concern Assumption

None

## (4) Material Changes in Shareholder's Equity

None

#### (5) Subsequent Event

None

# **Supplementary Information**

(Units: Millions of yen)

	Three months ended June 30, 2011 <consolidated></consolidated>	Three months ended June 30, 2012 <consolidated></consolidated>	% Change
Net sales	28,597	28,816	0.8
Operating income	2,500	2,252	(9.9)
%	8.7	7.8	
Ordinary income	2,562	2,255	(12.0)
%	9.0	7.8	
Net income	1,399	1,247	(10.9)
%	4.9	4.3	
Net Income per Share (Yen)	96.27	85.83	

< Business Segment Information >

(Units: Millions of yen)

		Three months of June 30, 20  Consolidate (Reclassifie)	11 ed>	Three months ended June 30, 2012 <consolidated></consolidated>		% Change
		Amount	%	Amount	%	
Mobile	Net sales	19,725	69.0	22,169	76.9	12.4
Sales	Operating income	896	35.8	987	43.8	10.2
Business	%	4.5		4.5		
Mobile	Net sales	8,872	31.0	6,647	23.1	(25.1)
Solutions	Operating income	1,604	64.2	1,265	56.2	(21.1)
Business	%	18.1		19.0		
	Net sales	28,597	100.0	28,816	100.0	0.8
Total	Operating income	2,500	100.0	2,252	100.0	(9.9)
	%	8.7		7.8		

Note: From the fiscal year starting April 1, 2012, the business segments has been changed. The "Mobile Service Business" has been changed to the "Mobile Solutions Business," combined with the mobile handset sales for enterprise related business, which was formerly included in the "Mobile Sales Business."